Cleaner Production in the Dyes and Dye Intermediate Industries

Manual drafted by

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Cleaner Production in the Dyes and Dye Intermediate Industry

About this Manual

The importance of dyes cannot be understated. From textiles to medicines, the industry forms an important constituent to various product lines. The synthetic organic chemical industry began in 1856 when English chemist William Henry Perkin prepared the dye mauve from coal-tar chemicals. Perkin built a factory near London to supply the world’s first synthetic dye. Since then, the industry has grown by leaps and bounds, with a large chunk of its base shifting to Asia post World War II. The origin of the dyestuff industry in India can be traced to the fifties when most dyes and intermediaries were totally imported in the country. Gradually the manufacturing of dyestuffs picked up in the country and in the early eighties this industry started export in good quantity. Today, the Indian State of Gujarat alone is home to a dyes and dye intermediate industry with an estimated worth Rs. 15,000 crores.

And yet, with the prosperity, there are problems as well. It is not without reason that this sector appears in the red category list issued by the Central Pollution Control Board. The environmental problems arose first after industrialization replaced traditional natural dyes by the synthetic dyes used today. Over and above the pollution the industry generates, issues pertaining to poor economies of scale, ban on certain dyes in export markets, ever-increasing prices of raw materials, and competition from other developing countries, have started squeezing profit margins to such an extent that small scale producers (the very backbone of this industry in India) are finding it hard to stay afloat.

In such a scenario, the implementation of the concept of Cleaner Production can breathe new life into small-scale dyes and dye intermediate production units.

“Improved housekeeping while drying has led to the net saving of Rs. 48,240 per annum with no initial investment in a company manufacturing OCPNA (Ortho Chloro Para Nitro Aniline)...”, “Modification in the addition practice of Phthalic Anhydride and Di-Ethyl Meta Amino Phenol in a Rhodomine manufacturing has led to an annual savings of Rs. 2,28,480. This involved the investment of a mere Rs. 3,000 and an operational cost of Rs. 3,580. This also reduced the cost of energy on...”
heating, as the reaction is exothermic. The shop floor environment also improved by virtue of this solution”...

There are many such examples and they are all possible only through Cleaner Production. Cleaner Production is a creative and innovative way of thinking about products and the processes which make them. Cleaner Production may be achieved by adopting one technique or a combination of various techniques such as good housekeeping, input material change, better process control, by-product recovery, equipment modification, etc. This proactive approach to waste management serves a dual purpose - to ensure that waste generation is minimized to start with and in doing so, boost the productivity and profitability of the enterprise.

While there are some already existing manuals on Cleaner Production the present manual is specifically focused on cleaner production techniques applicable to the small-scale dyes and dye intermediate industry in India. It is hoped that the Cleaner Production techniques presented here will encourage these industries to successfully undertake Cleaner Production at their facilities as well.
Acknowledgement

Gujarat Cleaner Production Centre (GCPC) wishes to express gratitude and thanks to all the persons and departments that contributed in the many ways for the preparation of this manual. The shared technical knowledge, experiences, and perspectives have produced a tool that will have a significant positive impact on the environment by preventing pollution through Cleaner Production strategies in the Dyes & Dye Intermediate sector.

We want to thank Dr. K.U Mistry, Chairman, Gujarat Pollution Control Board (GPCB) and Shri Hardik Shah, Member Secretary, GPCB for giving approval to commence this manual in the first instance and encouraged us to go ahead.

We are deeply indebted to the Environmental Management Centre LLP, Mumbai whose help, support, interest, stimulating suggestions and encouragement helped us in all the time of research and writing of this manual, without whom it would have been a distant reality.

Hearty wishes and thanks to GCPC ENVIS Team and GCPC officials and staff for their hard work and valuable assistance in bringing out this guidelines. Sincere appreciation is also extended to the officials of GPCB who have provided peer review to the modules.
List of Abbreviations

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Description</th>
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<tbody>
<tr>
<td>ASC</td>
<td>Acetyl Sulfonyl Chloride</td>
</tr>
<tr>
<td>BOD</td>
<td>Biochemical Oxygen Demand</td>
</tr>
<tr>
<td>CETPs</td>
<td>Common Effluent Treatment Plants</td>
</tr>
<tr>
<td>COD</td>
<td>Chemical Oxygen Demand</td>
</tr>
<tr>
<td>CPA</td>
<td>Cleaner Production Assessment</td>
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<tr>
<td>DCNB</td>
<td>Dichloronitrobenzene</td>
</tr>
<tr>
<td>DEMAP</td>
<td>Di-Ethyl Meta Amino Phenol</td>
</tr>
<tr>
<td>EC</td>
<td>European Commission</td>
</tr>
<tr>
<td>ETP</td>
<td>Effluent Treatment Plant</td>
</tr>
<tr>
<td>GCPC</td>
<td>Gujarat Cleaner Production Centre</td>
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<tr>
<td>GDMA</td>
<td>Gujarat Dyestuff Manufacturer’s Association</td>
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<td>GPCB</td>
<td>Gujarat Pollution Control Board</td>
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<tr>
<td>IPA</td>
<td>Iso-Propyl Alcohol</td>
</tr>
<tr>
<td>kg</td>
<td>Kilogram</td>
</tr>
<tr>
<td>MIF</td>
<td>Multilateral Investment Fund</td>
</tr>
<tr>
<td>MNA</td>
<td>Meta Nitro Aniline</td>
</tr>
<tr>
<td>MoEF</td>
<td>Ministry of Environment and Forests</td>
</tr>
<tr>
<td>NMJ</td>
<td>N-Methyl J Acid</td>
</tr>
<tr>
<td>NPC</td>
<td>National Productivity Council</td>
</tr>
<tr>
<td>OCPNA</td>
<td>Ortho Chloro Para Nitro Aniline</td>
</tr>
<tr>
<td>REACH</td>
<td>Registration, Evaluation and Authorization of Chemicals</td>
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<tr>
<td>SIDBI</td>
<td>Small Industrial Development Bank of India</td>
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<tr>
<td>SMEs</td>
<td>Small and Medium Enterprises</td>
</tr>
<tr>
<td>SSI</td>
<td>Small-scale industry</td>
</tr>
<tr>
<td>SWGF</td>
<td>Specific Waste Generation Factor</td>
</tr>
<tr>
<td>TDS</td>
<td>Total Dissolved Solids</td>
</tr>
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</table>
What would you like to know?

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1.0 The Dyes and Dye Intermediate Industry

1.1 What are dyes and dye intermediates?

Dyestuff is a general industry term covering both dyes and pigments in terms of chemistry, reactions and properties. Dyes are intensely coloured organic compounds or mixtures used for imparting colour to the substrates ranging from cloth, paper, leather to plastics in a permanent fashion. There are about 600 types of dyestuffs produced in the country. A dye is generally applied in an aqueous solution, and may require a mordant to improve the fastness of the dye on the fibre. The basic importance of dye lies in its product and resistant to washing. Pigments, on the other hand, are insoluble and are important inputs to products such as paints.

A dye intermediate is the main raw material used for the manufacturing dyestuff. The manufacturing chain of dyes can be traced back to petroleum based products. Naphtha and natural gas are used for the production of benzene and toluene, which are subsequently used for manufacturing nitro-aromatics. The nitro-aromatics are then used for manufacturing the compounds called dye intermediates. Hence, the third stage of production i.e., from nitro aromatics to a dye intermediate is a part of the dyes and dye intermediate sector. Examples of major dye intermediates are Vinyl Sulfone, Gamma Acid, H Acid, CPC Blue, J Acid, α-Naphthyl Amine, etc.

1.2 Classification of Dyes

Dyestuffs have been classified in different categories based on the criteria like the colour, origin (natural or synthetic), chemical structure or constitution, applications and method of application. Application-based classification is the most useful and widely accepted classification system by dye manufacturing industries. The various types of colouring matter based on their classification are shown in Figure 1.

Dyes are also used in high technology applications, such as in the medical, electronics, and especially the reprographics industries. These applications are low volume (tens of kg up to several hundred ton per annum) and high added value (hundreds of dollars to several thousand dollars per kg), with high growth rates (up to 60%).
1.3 The Global and Indian Dyes and Dye Intermediate Industry

The dyestuff sector is one of the important segments of the chemicals industry in India, having forward and backward linkages with a variety of sectors like textiles, leather, paper, plastics, printing inks and foodstuffs. The textile industry accounts for the largest consumption of dyestuffs (about 80% of the total dye production). Table 1 provides information about the areas of application of dyes in this industry.

**Table 1: Areas of Application of Dyes in the Textiles Industry**

<table>
<thead>
<tr>
<th>Group</th>
<th>Application</th>
</tr>
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<tbody>
<tr>
<td>Acid</td>
<td>Wood, silk, paper, synthetic fibres, leather</td>
</tr>
<tr>
<td>Azoic</td>
<td>Printing inks and pigments</td>
</tr>
<tr>
<td>Basic</td>
<td>Silk, wood, cotton</td>
</tr>
<tr>
<td>Direct</td>
<td>Cotton, cellulosic and blended fibres</td>
</tr>
<tr>
<td>Disperse dyes</td>
<td>Synthetic fibres</td>
</tr>
<tr>
<td>Reactive</td>
<td>Cellulosic fibres and fabric</td>
</tr>
<tr>
<td>Organic pigments</td>
<td>Cotton, cellulosic, blended fabric and paper</td>
</tr>
<tr>
<td>Sulfur</td>
<td>Cotton and cellulosic fibres</td>
</tr>
<tr>
<td>Vat dyes</td>
<td>Cotton, cellulosic and blended fibres</td>
</tr>
</tbody>
</table>

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In contrast, 40-50% of dyes produced in the developed countries find application in paint industry, 30-40% in other industries and less than 10% of the aggregate is used in textile sector. However, due to the growth in export and very high export potential of the dyestuff, the dependence of this sector on textile sector is slowly being diluted. Further, the domestic demands of dyes are increasing due to the growth of industrial paint industries, printing industries, plastic and tannery industries, which are also consumers of dyestuff.

The world market, which was traditionally highly dominated by Europe and North America, is now being slowly taken over by Asia. Asian markets are growing at a very rapid pace. Since European countries concentrate on specialty products, they have continued to remain major players in this industry (as seen in Figure 2).

*Figure 2: Global Market Share of the Dyestuff Industry*

From being importers and distributors in the 1950s, the dyestuff sector has now emerged as a very strong industry and a major foreign exchange earner. India has emerged as a global supplier of dyestuffs and dye intermediates, particularly for reactive, acid, vat and direct dyes, post 1970, due to the introduction of government policy on Small-scale Industry (SSI) reservations along with excise exemption and concessions. This led to an overnight mushrooming of units especially in Gujarat and Maharashtra.

Dyestuff production has increased from 3,500 TPA to 1,60,000 TPA today, meeting more than 95% of the domestic requirement. India accounts for 7% of the world production. In Gujarat

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3 Definition of an SSI unit: An industrial undertaking having an investment in fixed assets (plant and machinery; whether held on ownership terms on lease or on hire purchase) not exceeding Rs. 10 million. Source: Ministry of Micro, Small and Medium Enterprises, Government of India.

4 Website of the Department of Chemicals and Petrochemicals. Available at: http://chemicals.nic.in/chem1.htm.
alone, the industry is worth Rs. 15,000 crores. Nearly 80% of the total capacity is in the state of Gujarat, where there are nearly 750 units. The industry has now firmly established itself in the export field; today it is the second largest export earner in the chemical industry and the third largest exporter among the developing countries.

Exports of dyes and dye intermediates are to Western Europe (Germany, UK, Netherlands, Italy, Switzerland, France etc.), South Asia (Bangladesh, Sri Lanka), East Asia (Australia, Hong Kong, Indonesia, Japan, Singapore, Thailand etc.), North America (USA, Canada etc.).

With developed countries having shifted their manufacturing base for non-specialty products to the east and China having captured 25% of the world market share, the Indian industry has a very challenging role ahead. Export revenues fell from Rs. 2,823 crores in 2001 to Rs. 2,213 crores in 2002. In order to increase its export revenues for countering this challenge, the Ministry of Chemicals and Fertilizers along with Dyestuff Manufacturers Association of India developed a strategic action plan, which envisioned an increase in exports by four times to achieve an export revenue target of US$ 2.5 billion i.e. Rs. 12,000 crores by 2010.

### 1.4 Types of Dyestuff Manufactured in India

Dyes highly consumed in India are vat dyes, disperse dyes, reactive dyes, azoic, acid and direct dyes (refer to Figure 3). Reactive dyes are gaining popularity owing to better fastness. Disperse and reactive dyes constitute the largest product segments in the country constituting nearly 45% of dyestuff consumption. Vat dyes are superior to reactive dyes, but are almost ten times more expensive. With the change in the product profile of the textile industry from the high-cost cotton textiles to the highly durable and versatile synthetic fibres, the consumption pattern of dyes has also been changing. Polyesters are projected to account for a large part of dye consumption in the country. Accordingly, disperse dyes, which find application in polyesters, are projected to grow faster.

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Figure 3: Market Demand for Various Dyes Produced in India\(^8\)

Cleaner Production in the Dyes and Dye Intermediate Industry
2.0 Critical Factors Affecting the Sector in India

The following major factors affect this sector adversely in India (and by extension, Gujarat):

- Poor economies of scale
- Issues related to environmental pollution
- Ban on certain dyes in export markets
- Prices of raw materials
- Competition from other developing countries
- Low expenditure on research and development

These factors are explained in detail below.

2.1 Poor Economies of Scale

As mentioned previously, the Indian dyestuff industry is dominated by SSIs. Out of 1,200 units, only 160 are large scale units, while the rest are SSIs. SSIs concentrate on production of reactive dyes, acid dyes, and direct dyes, while large companies mainly concentrate on vat, disperse and pigment dyes.

With the government's policy to encourage SSI growth, economies of scale are very low; while 8-10 units of the developed countries produce 63% of the world production, the Indian contribution from 1,200 units approximates to only 8-9%. Clearly, the productivity for SSIs in this sector is very low.

2.2 Issues Related to Environmental Pollution

The Supreme Court has been very active in shutting down a number of units in the country, which did not adhere to pollution standards. In 1995, given the sheer spate of public interest litigations against polluting industries, the Gujarat High Court passed judgment on closure of 756 industrial units in Vatva, Narol, Naroda, and Odhav. Industries generating specified dye intermediate products formed part of this list and were ordered closed till they put up a treatment system for achieving the prescribed norms.

SSIs form a major chunk of the producers and typically develop in clusters. As a result, pollution loads on a collective basis have been found to be often quite high even if the
environmental impacts of individual units are low. Many a time, such enterprises are frequently located near human settlements. As a result, they pose considerable on-site and off-site risks to the neighborhood as well as to the environment.

Moreover, SSIs manufacture products in batch processes rather than a continuous process, mainly in order to cater to product diversity. However, batch operations are intermittent (i.e. irregular and sporadic) and have almost no degree of automation to control the amounts of raw material being used in the process (it has been reported that 20%-75% of raw material is lost as “waste”). These practices tend to contribute greatly to pollution generation. It becomes extremely hard to characterize and therefore control the various sectional waste streams emerging from the units.

Increasingly stringent environmental legislation poses a threat to the survival of these units, which are a crucial component of the economy, and a source of employment to a large segment of the population. SSIs are unable to meet environmental regulations, mainly because of high capital and operating costs, space constraints and lack of adequate skills for operating the facilities. Besides the environmental requirements, SSIs constantly face severe competition, both in the domestic and export market, requiring process and product improvements, adoption of new technologies and building of newer skills.

2.3 Ban on Certain Dyes in Export Markets

The prohibition on the use of certain azo dyes is laid down in Annex XVII to the EU Regulation (EC) 1907/2006 on the Registration, Evaluation and Authorization of Chemicals (REACH), which is directly applicable in all EU Member States. Azo dyes are often used in the coloring process of textiles and leather. Some of these dyes have the capacity to release certain aromatic amines (such as benzidine, 4-chloroaniline, 2-naphthylamine etc.), which pose cancer risks. For this reason, the EU has passed legislation to prevent exposure to 22 of these hazardous substances. Therefore, azo dyes releasing the 22 specified aromatic amines can no longer be used for textile and/or leather products which come into contact with the skin or oral cavity. All parts of the product must comply with the limit and each present amine must also comply with the limit by itself. Measurements of average concentrations of a certain amine in the complete product are disallowed. Given such stringent criteria to be met, a number of SSIs have had to either face closure or adapt by changing their product lines accordingly. Prior to the ban, about 20% of all dyes used in the Indian textile industry were azo dyes.

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10 The very first legislation banning azo dyes was introduced in Germany in the early 1990s.

Moreover, indications are that such bans are likely to increase in the future. For instance, the potential human health risks of chemicals widely used in dyes have prompted the U.S. Environmental Protection Agency to study and potentially ban their manufacture and use. In August 2010, the EPA released action plans that address benzidine dyes used in both consumer and industrial applications.\textsuperscript{12}

2.4 Prices of Raw Materials

The dye manufacturing chain involves four key stages of production and a rise in the input price at any stage has a cascading effect on the price of the end product. The prices of dyes are impacted by the rise in basic raw material costs of dye intermediates. The raw materials account for about 50% of the cost of production in this sector. The prices of the feedstock are dependent on the prices of crude oil, which can easily affect business adversely in this industry. Although 90% of the raw material is available indigenously, domestic raw material prices are at times 40-50% higher than those in the international market. For SSIs, their small size and low purchasing power also result in higher procurement price of raw material. Once again, lack of productivity deters efficient use of raw materials, thus adding to the burden for SSIs.

2.5 Competition from Other Developing Countries

As explained in the earlier section, China has become the major competitor to India. In the price war of products with China, many SSI units in India have suffered. Domestic consumers are also shifting their choice to Chinese products due to the lower price, although these tend to be of a lower quality compared to Indian products.

Therefore, the main obstacle faced is the undercutting of prices to compete with the organized sector and the export market. This practice leads Indian companies for outbidding each other instead of their rivals abroad. Again, it follows that some mechanism or strategy is clearly needed to help improve productivity in the sector.

2.6 Low expenditure on R&D

Due to internal and external competition, and fragmentation, the margin of profits in the dyes industries is rapidly being squeezed. The consequence is that there is low expenditure

\textsuperscript{12} Benzidine dyes are used in the production of consumer textiles, paints, printing inks, paper, and pharmaceuticals and may pose health problems, including cancer. Source: EPA Takes Aim at Toxics in Dyes, Flame Retardants, Detergents. Available at: http://www.ens-newswire.com/ens/aug2010/2010-08-18-092.html
incurred for R&D (about 1% in India compared to 5-10% globally). This leads to a vicious cycle; with lower end technology, Indian SSIs tend to find it hard to make better and environmentally safe products, and thus lose business to their competitors.

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3.0 Unit Processes and Operations

A unit process may be defined as a production stage that involves chemical reactions. Typically, dyes and dye intermediate are synthesized in a reactor, filtered, dried and blended with other additives to produce the final product. The synthesis step involves reactions such as sulfonation, halogenation, amination, diazotization, and coupling, followed by separation processes that may include distillation, precipitation, and crystallization.

In general, organic compounds such as naphtha are reacted with an acid or an alkali along with an intermediate (such as a nitrating or a sulfonating compound) and a solvent to form an intermediate product. The intermediate products, based on their nature are coupled as chromogen-chromophore and auxochrome\textsuperscript{14}. The dye thus formed is then separated from the mixture and purified. On completion of the manufacture of actual color, finishing operations, including drying, grinding, and standardization, are performed; these are important for maintaining consistent product quality. Figure 4 shows a typical operational sequence for dyes manufacture. Apart from the chemical conversions in the reactor vessel, some of the other important unit operations used in almost all dyes and dye intermediate production processes are filtration/ isolation, drying, size reduction and mixing.

\textsuperscript{14} Chromogen is the aromatic structure containing benzene, naphthalene, or anthracene rings. A chromophore group is a color giver and is represented by the following radicals, which form a basis for the chemical classification of dyes when coupled with the chromogen: azo (\(-\text{N} = \text{N}\)); carbonyl (\(\text{C} = \text{O}\)); carbon (\(\text{C} = \text{C}\)); carbon-nitrogen (\(\text{C} = \text{N} \text{H} \text{ or } \text{C} = \text{N} \text{H}\)); nitroso (\(=\text{NO} \text{H} \text{ or } =\text{NO} \text{H}\)); nitro (\(=\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\text{H} \text{ or } =\text{NO} \text{H} \text{ or } =\text{NO} \text{N}\); and sulfur (\(>\text{C} = \text{S}\), and other carbon-sulfur groups).

The chromogen-chromophore structure is often not sufficient to impart solubility and cause adherence of dye to fiber. The auxochrome or bonding affinity groups are amine, hydroxyl, carboxyl, and sulfonic radicals, or their derivatives.
Due to the large number of compounds that are required, most dye intermediates are manufactured in batches. In developing countries in particular, even today, the successful operation of batch processes depends mainly on the skill and accumulated experience of the operator. This operating experience is difficult to codify in a form that enables the development of new designs. The gradual evolution of better instrumentation, followed by the installation of sequence control systems, has enabled much more process data to be recorded, permitting maintenance of process variations within the minimum possible limits. However, this situation exists in developed countries and not for Indian SSIs.
4.0 Waste Generation

The dyes and dye intermediate industries sector are one of the most polluting industrial sectors. The waste generated from this sector is highly toxic/hazardous, difficult to treat and very large in quantum. The causes of severe pollution generation from this sector dominated by SSIs are:

- Multistage batch operations
- Poor process control of the unit operations/ processes
- Poor housekeeping practices
- Use of obsolete technology
- Poor or no recovery of by-products
- Excessive use of reactants, solvents and utilities
- Poor quality control
- Poor maintenance and record keeping
- Unskilled / untrained workers

Therefore, the pollution load generated per ton of product is very high. It has been reported that for manufacturing of one ton of product approximately 5.5 tons of waste is generated.\(^\text{15}\) The total number of waste streams generated from the units contributing to the above mentioned waste was 255. This did not include additional waste generation from the treatment of wastes.

The following sub-sections give brief descriptions of the various wastes generated by the sector. It may be noted that treatment of these wastes was seen as an impractical and incomplete solution to the problem, mainly because of the high cost and technical difficulties involved in the treatment\(^\text{16}\).

\(^{15}\) From the Forests and Environment Department, Government of Gujarat; Project on "Cluster Based Approach for Promotion and Multiplier Effect on Cleaner Production", where Cleaner Production was demonstrated in 12 Dyes and Dye intermediate manufacturing units.

4.1 Liquid Waste

The environmental problems attributed to this industry arose first after industrialization replaced traditional natural dyes by the synthetic dyes used today. Since synthetic dyes are designed to resist bleaching by ultraviolet light and chemicals to improve the quality of the end product, they are also persistent in the environment and some dyes can be biologically modified into carcinogenic compounds. The release of untreated wastewater poses a threat to the environment and the most serious problems are ground water and surface water pollution. Further, the discharge of colored effluents into water bodies affects the sunlight penetration which in turn decreases both the photosynthetic activity and dissolved oxygen levels. The removal of dyes from wastewater is one of the major environmental challenges. Since the majority of dyes are recalcitrant to conventional biological methods the most common techniques used today are physico-chemical in nature. However, many of these methods suffer from limitations. They are usually not cost-efficient and most of them lead to generation of hazardous waste that needs to be dealt with separately.

The quantum of wastewater generated per ton of dyestuff production is very low compared to that generated per ton of dye intermediate production. The specific wastewater generation for major dye intermediates is about 15-20 m$^3$/ton of product. The main sources of wastewater generation are:

- Mother liquor or filtrate streams from filtration operations
- The wastewater streams from the washing of filter cake to remove either salt impurities or residual filtrate adhere from the cake
- Leakage and spillage
- Floor washing of the work area

The typical characteristics of the wastewater from this sector are mentioned in the Table 1.

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Colour</td>
<td>Varying deep colours</td>
</tr>
<tr>
<td>pH</td>
<td>4 - 6</td>
</tr>
<tr>
<td>Chemical Oxygen Demand (COD)</td>
<td>50,000 - 1,00,000 mg/L</td>
</tr>
<tr>
<td>Total Dissolved Solids (TDS)</td>
<td>15,000 - 2,00,000 mg/L</td>
</tr>
</tbody>
</table>

17 Information in this paragraph adapted from Treatment of Textile Dyes Using Biological and Physiochemical Techniques. Available at: http://www.biotek.lu.se/dyeremediation/research/.
The effluent discharged from this industrial sector is highly acidic and contains toxic compounds; many of them are carcinogenic and highly hazardous to human health and the environment. This is due to the presence of benzene, naphthalene and other nitro-aromatic based compounds in the wastewater, which are used as raw materials during the production of dye intermediates. Due to the excess use of acid and alkali quantity, the wastewater contains high concentration of inorganic salts that results in the high concentration of TDS. Due to this, treatment of effluent is very difficult and highly expensive.

As per the standard prescribed by the Ministry of Environment and Forests (MoEF), the effluent discharged by an industrial unit must meet the parameters given in Table 2.

**Table 2: Major Parameters in the Standard for Effluents from this Industry**

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Standard for Effluent* (limiting concentration in mg/L except for pH, temperature, colour and bioassay test)</th>
</tr>
</thead>
<tbody>
<tr>
<td>pH</td>
<td>6.0-8.5</td>
</tr>
<tr>
<td>COD</td>
<td>250</td>
</tr>
<tr>
<td>BOD (3 days; 27°C)</td>
<td>100</td>
</tr>
<tr>
<td>Temperature</td>
<td>Shall not exceed 5°C above the ambient temperature of water in the receiving body</td>
</tr>
<tr>
<td>TSS</td>
<td>100</td>
</tr>
<tr>
<td>Colour</td>
<td>400 Hazen units</td>
</tr>
<tr>
<td>Mercury (as Hg)</td>
<td>0.01</td>
</tr>
<tr>
<td>Chromium (as Cr⁶⁺)</td>
<td>0.1</td>
</tr>
<tr>
<td>Total chromium (as Cr)</td>
<td>2.0</td>
</tr>
<tr>
<td>Copper (as Cu)</td>
<td>3.0</td>
</tr>
<tr>
<td>Zinc (as Zn)</td>
<td>5.0</td>
</tr>
<tr>
<td>Nickel (as Ni)</td>
<td>3.0</td>
</tr>
<tr>
<td>Lead (as Pb)</td>
<td>0.1</td>
</tr>
<tr>
<td>Manganese (as Mn)</td>
<td>2.0</td>
</tr>
<tr>
<td>Cadmium (as Cd)</td>
<td>2.0</td>
</tr>
<tr>
<td>Chloride (as Cl)</td>
<td>1,000</td>
</tr>
</tbody>
</table>

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19 G.S.R. 485(E), published in the Official Gazette on 9 June 2010. Available at: [http://cpcb.nic.in/Industry_Specific_Standards.php](http://cpcb.nic.in/Industry_Specific_Standards.php)
Cleaner Production in the Dyes and Dye Intermediate Industry

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Standard for Effluent* (limiting concentration in mg/L except for pH, temperature, colour and bioassay test)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sulfate (as SO₄²⁻)**</td>
<td>1,000</td>
</tr>
<tr>
<td>Phenolic compounds (as C₆H₅OH)</td>
<td>1.0</td>
</tr>
<tr>
<td>Oil and grease</td>
<td>10.0</td>
</tr>
<tr>
<td>Bioassay test (to be conducted as per IS:6582-1971)</td>
<td>90% survival of fish after 96 hours in 100% effluent</td>
</tr>
</tbody>
</table>

* Effluent shall not be stored in holding water tanks in such a manner so as to cause groundwater pollution.

** The standard for chlorides and sulfates shall be applicable only for discharge of treated effluent into inland surface water courses. When discharged on land for irrigation, the norms for chloride shall not exceed 600mg/L over and above the contents of raw water and the sodium absorption ratio shall not exceed 26.

Till 1994, many of the SSIs were not treating their wastewater and discharging it directly into nearby surface water bodies. Following a strict action by the regulatory body and due to the intervention of High Court and Supreme Court following some of the public litigation against these industries, industries started the treatment of wastewater. The consequent introduction and funding of Common Effluent Treatment Plants (CETPs), research aimed at the revival of using natural dyes, extension of modvat benefits to pollution control equipment etc., have helped ease matters somewhat. Nevertheless, treatment of effluent from this sector continues to be an expensive proposition for SSIs.

4.2 Solid Waste

Large quantities of solid waste are generated from the dyes industry. In fact, solid waste items generated in the process of the production and industrial use of synthetic dyes, dye intermediates and pigments account for 26% of the entire volume of hazardous waste sent to Treatment, Storage and Disposal Facilities for hazardous waste in the State of Gujarat. Disposing off such large volumes of hazardous waste entails a huge cost to the individual SSI as well as the industry as a whole.

The sources of waste generation are both from the process itself as well as from the treatment of wastewater. For instance, a large quantum of gypsum sludge is generated from the primary treatment of acidic wastewater, where lime is used for neutralization. The types of wastes from the process include gypsum sludge, iron sludge, residues from the filter press, tarry waste, waste dye powder and packaging material.

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These solid wastes contain toxic chemical compounds and thus proper disposal or treatment is required to minimize their serious impacts on ecology and environment. The Specific Waste Generation Factor (SWGF) for different types of solid wastes generated by the sector is given in the Table 3.

<table>
<thead>
<tr>
<th>Product</th>
<th>Waste type</th>
<th>SWGF*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dye stuff</td>
<td>Sludge from treatment of waste water</td>
<td>1 - 1.2</td>
</tr>
<tr>
<td>Dye intermediate</td>
<td>Iron sludge</td>
<td>1.0 - 2.5</td>
</tr>
<tr>
<td></td>
<td>Gypsum sludge</td>
<td>3 - 12</td>
</tr>
<tr>
<td></td>
<td>Tarry waste</td>
<td>0.03 - 0.05</td>
</tr>
<tr>
<td></td>
<td>Sludge from treatment of wastewater</td>
<td>1.2 - 1.6</td>
</tr>
</tbody>
</table>

*SWGF - Specific Waste Generation Factor expressed as tons of waste generated per ton of product

All types of waste generated from the dyes and dye intermediate sector comes under the category of hazardous waste. As per the Hazardous Waste (Management and Handling) Rules 1989, hazardous waste has to be disposed off in a secured landfill facility. Except tarry waste, which has to be incinerated, all other types of solid wastes generated through this industry have to be disposed in secured landfills after physical treatment. The MoEF also mandates specific emission standards for incinerators for this industry.\(^\text{21}\)

Regulatory bodies have taken strict action against many units generating high quantity of hazardous waste and closed down many such units in the state of Gujarat. Many common secured landfill facilities are already functional. Few of the existing as well as abandoned dumpsites have been remediated.

### 4.3 Gaseous Emissions

The major gaseous emissions from the dyes and dye intermediate industry are unrecovered gases generated from the process. Emissions generally observed as a by-product of unit processes and fugitive emissions\(^\text{22}\) contain gases like chlorine, sulfur dioxide, sulfur trioxide, nitrogen oxides and fumes of acid and organic solvents. If these gases are not recovered and marketed as by-products, they pose a serious pollution threat. Nevertheless, complete recovery is not possible and the unrecovered product is vented out through the stack.

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\(^{21}\) G.S.R. 485(E), published in the Official Gazette on 9 June 2010. Available at: [http://cpcb.nic.in/Industry_Specific_Standards.php](http://cpcb.nic.in/Industry_Specific_Standards.php)

\(^{22}\) i.e. emissions of gases or vapors from pressurized equipment due to leaks and various other unintended or irregular releases of gases, mostly from industrial activities.
other source of air pollution from this sector is the particulate matter emission from the drying and grinding operations. Flue gas from boilers is also a source of air pollution.

Emission standards exist for most types of gases; e.g. 50 mg/L for hydrogen chloride or HCl gas. 23 Most of the SSIs in the sector, however, are unable to meet these standards, for emissions from source as well as fugitive emissions.

The previous Sections point to a critical need to develop practical, cost-effective and sustainable solutions to address both environmental and productivity concerns of the SSIs in this sector. The concept of Cleaner Production presents such a strategy. The following Section will expand on this concept.

5.0 The Concept of Cleaner Production

Conventional approaches to industrial pollution management tend to focus on end-of-pipe treatment of wastes. There is no attempt to reduce waste streams at the source and / or undertake resource recovery. However, this kind of approach leads to wastage of resources, associated costs of managing the pollution generated, environmental concerns, and poor worker health and safety.

Instead, the concept of Cleaner Production provides a better solution. According to the assessment carried out by Gujarat Dyestuff Manufacturer’s Association (GDMA), the capital cost of only effluent treatment comes to 8-10% of the total investment of the unit and recurring cost towards effluent treatment comes to around 5-6% of the sales price. The reduction of waste at source through Cleaner Production can be the only solution productive for this problem.

Cleaner Production is a preventive business strategy designed to conserve resources, mitigate risks to humans and the environment, and promote greater overall efficiency through improved production techniques and technologies.

In addition to environmental, health and safety benefits, many Cleaner Production techniques provide opportunities to substantially reduce operating costs and improve product quality. SSIs can profit from cleaner production through more efficient use of inputs and machinery, higher quality, and reduced waste disposal costs. Improved safety measures can also help SSIs avoid costly accidents and worker absences.

Experience has demonstrated that, with assistance, SSIs can frequently identify Cleaner Production opportunities that produce a positive financial return, sometimes with little or no investment. Many enterprises that change to Cleaner Production methods may realize substantial financial and environmental benefits, indicating that Cleaner Production should be the first option considered in addressing SSIs environmental problems.\(^\text{24}\)

Application of the concept assists regulators in developing proactive strategies for complementing enforcement, or command and control. It is a ‘win-win-win’ strategy protecting the environment, the health and safety of consumers and workers while improving efficiency, profitability, and competitiveness.

\(^{24}\) However, Cleaner Production options with clear financial benefits may not always be equally available to all businesses. Further, such options may not completely mitigate environmental problems. In some cases, improving environmental performance may require businesses to use methods or approaches that offer no measurable financial return. Businesses typically undertake such measures if required by law or as part of a commitment to the community.
Cleaner Production makes sound business sense to industries and service providers as it often results in cost reduction, improved productivity and enhanced competitiveness of wider markets.

Cleaner Production is also known by other names such as Pollution Prevention, Waste Minimization and Green Productivity, but for all intents and purposes, these terms mean one and the same thing.

It is also important to remember that the term “Cleaner Production” is not the same as the term “pollution control”. This is because Cleaner Production entails restricting the generation of waste in the first place (i.e. at the source). In contrast, pollution control concentrates on dealing with the treatment and disposal of waste which has already been generated. So, by practicing Cleaner Production, the facility will automatically generate less waste to be treated.

5.1 Benefits of Cleaner Production

The benefits of Cleaner Production are many.

1. Conservation of raw material and energy: Given the increasing cost of raw materials and the growing scarcity of good quality of water, no industry can afford to use these resources inefficiently. Cleaner Production measures help in overcoming constraints posed by scarce, or increasingly costly, raw materials, chemicals, water and energy.

2. Lower costs: The ultimate goal of Cleaner Production is to minimize the generation of emissions and waste. In doing so, the amount of waste and emissions that need to be treated is reduced, as are associated costs.

3. Improved environment: Cleaner Production minimizes not just the amount but also the toxicity of waste generated. This leads to a decrease in the pollution load thus leading to a cleaner environment.

4. Better compliance with environmental regulations: by minimizing waste generation, Cleaner Production makes it easier for an industrial unit to meet existing environmental regulations and standards, which may not have been the case prior to adopting Cleaner Production.

5. Enhanced working environment: Cleaner Production not only improves the environment outside the industry but also improves it on the factory floor itself. It reduces the likelihood of accidents at the work place and increases worker productivity.

6. Improved quality: Through its focus on the process, Cleaner Production can lead to improvements in the quality of the product, which in turn leads to better market share or improved profitability.
7. Improved efficiency: Cleaner Production leads to better efficiency of production, which means more output of product per unit input of raw materials. An improvement in efficiency also leads to better financial performance for the industrial unit.

8. Market requirements: Increasing consumer awareness about environmental issues has brought about a need for the companies to demonstrate the environmental friendliness of their products and manufacturing processes, particularly in international markets. By adopting the Cleaner Production approach, many of these market requirements can be met and a company’s ability to compete and get access such markets increases.

9. Public image: The environmental profile of a company is an increasingly important part of its overall reputation, particularly in this day and age when the common man is aware about issues pertaining to the environment. Adopting Cleaner Production helps the concerned company build confidence with the public regarding its environmental responsibility.

Given the convergence of Cleaner Production benefits listed here and the issues SSIs typically face, it follows that this sector would find it worthwhile to explore Cleaner Production.

5.2 How to Undertake Cleaner Production: An Introduction to Cleaner Production Assessments

Exploring the various possible benefits of Cleaner Production is done through what is known as the Cleaner Production Assessment (CPA). The CPA consists of a systematic and an objective review of manufacturing processes, products and services. It is designed to identify Cleaner Production opportunities for increasing productivity, profitability and sustainability of the enterprise, while reducing its environmental impacts and associated risks.

This approach has been tried and tested with excellent results at numerous units and across various sectors. The six-step CPA methodology keeping in mind the industrial culture, type of technology and technical constraints at SSIs has been successfully used in India.

Following section gives a brief introduction to how CPAs should be conducted. For additional details on the approach, readers may contact the Gujarat Cleaner Production Centre (GCPC). Documents explaining detailed step-by-step approach for conducting CPA may be requested from GCPC\(^{25}\).

The approach consists of six steps with each sub-divided into a number of tasks, as seen in Figure 5.

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\(^{25}\) To know more about the Gujarat Cleaner Production Centre visit [http://www.gcpcgujarat.org.in/](http://www.gcpcgujarat.org.in/)
The predominant aspect of the methodology is the examination and re-evaluation of the production process. The activity starts with the basic aspect of team formation, followed by a process study, material balance, stoichiometric calculations, and waste and energy audits to establish and characterize the sources as well as quantities of wastes generated. Investigating the factors that influence the volume and composition of the generated waste and emissions is also required.

Step 3 of the above Figure is concerned with the generation of “Cleaner Production opportunities”. What are these? These are the various possible ways to derive Cleaner Production benefits and are driven by “Cleaner Production techniques”. The following section of this Manual focuses on the types of Cleaner Production techniques and will provide examples for each within the context of the dyes and dye intermediate sector.

Lastly, as with other investments or technological innovation options, the implemented Cleaner Production measures should be taken up for performance evaluation, to ensure they perform as intended.
6.0 Cleaner Production Techniques

Cleaner Production may be achieved by adopting one technique or a combination of various techniques, as seen in Figure 6 and explained in detail in this section. In general, the techniques entail (a) waste reduction at source, (b) recycling, (c) product modification and (d) energy conservation.

Studies in some SSI units have indicated that there is a good scope for minimizing the waste generated from such plants using Cleaner Production techniques. For a typical dye manufacturing unit, the indicated average saving potential is Rs. 10 million per annum. Most of the process steps can be redesigned with a strong emphasis on pollution prevention.

Tapping of this potential does not require much investment. In fact, significant monetary as well as environmental benefits can be achieved with minimal financial inputs. In many of the Cleaner Production projects implemented in this sector, it has been found that the overall payback period for the implementation of such techniques is about 4-14 months. In addition, most of the time, the Cleaner Production techniques improve the cost economic viability of installing and operating end of pipe pollution control systems, since they entail a reduction in pollution load.

A description of these techniques and real-life examples of their implementation are provided below. Some of these examples have been sourced from the various demonstration projects carried out under the support from Forests & Environment Department, Government of
Gujarat. The rest have been contributed by industries which have implemented Cleaner Production.

Note that the figures for costs and returns highlighted in each example date back to the time the Cleaner Production Assessments (CPAs) were conducted, and that these may not necessarily reflect the conditions on the ground today. Nevertheless, these examples still serve to highlight the many opportunities industries can explore through Cleaner Production.

### 6.1 Waste Reduction at Source

As the name suggests, reducing waste at the source itself is one of the basic tenets of Cleaner Production. This may be achieved through good housekeeping and process rationalization / optimization.

#### 6.1.1 Good Housekeeping

Good housekeeping entails improvements to work practices and methods, and proper maintenance of equipment. These actions alone can produce significant benefits in terms of saving resources. Housekeeping related techniques are low cost and provide low-to-moderate benefits. Examples include training for proper material handling, minimizing materials loss (e.g. stopping leakages), storage of materials in compatible groups, implementing a predictive and preventive maintenance system, using energy efficient devices, etc.

Typically, the following elements are covered under this technique.

<table>
<thead>
<tr>
<th>Procedural measures</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Changes in routine but faulty operating practices</td>
<td></td>
</tr>
<tr>
<td>Maximization of batch size to reduce cleaning waste</td>
<td></td>
</tr>
<tr>
<td>Dedication of equipment to a single product</td>
<td></td>
</tr>
<tr>
<td>Optimization of raw material usage</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Prevention of fugitive emissions, spillages and leakages</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Training for detecting and minimizing material loss</td>
<td></td>
</tr>
<tr>
<td>Provisions for prevention of fugitive emissions, spillages and leakages</td>
<td></td>
</tr>
<tr>
<td>Spilled material management system</td>
<td></td>
</tr>
<tr>
<td>Reward schemes for attitudinal development of shop floor personnel</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Waste stream segregation</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Preventing mixing of hazardous and non-hazardous wastes</td>
<td></td>
</tr>
<tr>
<td>Storage of materials in compatible groups</td>
<td></td>
</tr>
<tr>
<td>Segregation of different spent solvents</td>
<td></td>
</tr>
<tr>
<td>Isolation of liquid wastes from solid wastes</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Improvements in material handling</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Training to employees for proper material handling practices</td>
<td></td>
</tr>
<tr>
<td>Providing appropriate tools for material handling</td>
<td></td>
</tr>
</tbody>
</table>
Given below are some examples of good housekeeping which have been recorded in the dyes and dye intermediate industry.

**Examples of employing the “Good housekeeping” technique:**

1. Avoidance of the excess addition of Litharge (Lead Oxide) to compensate for the incomplete emptying of bags of the raw material and thus losing raw material by introducing a system for complete emptying of litharge from bags, has led to a savings of Rs. 38,000 per annum, with no investment.

2. Taking extra care in handling the product while drying and thus avoidance of losses due to spillages and fugitive emissions has led to the net saving of Rs. 48,240 per annum with no initial investment for a company manufacturing Ortho Chloro Para Nitro Aniline (OCPNA).

3. A benzene pump (with gland packing) dripping in a dye-intermediate manufacturing company led to an annual loss of 2,000 litres of intermediate product equivalent to Rs. 36,000. The change to mechanical seals with an investment of Rs. 20,000 stopped the leakage and also improved the working environment.

6.1.2 Process Rationalization / Optimization

Process rationalization / optimization involves slight reworking of the process sequence (for example the elimination of a redundant washing sequence), combining or modifying process operations to save on resources and time, and improve the process efficiency. In some cases, the changes may best be produced by piloting or demonstrating on a small scale. These techniques are typically low-to-medium cost and provide moderate-to-high benefits.

Process rationalization in turn could happen in a number of ways – better process control, equipment modification, raw material changes, and changes to technology (including technology upgradation). Given below are some examples of process rationalization / optimization which have been recorded in the dyes and dye intermediate industry.

6.1.2.1 Better Process Control

Better process control aims at increasing the efficiency of existing processes and at the same time, reducing waste and emission generation. The following elements are covered under this technique:
**Cleaner Production in the Dyes and Dye Intermediate Industry**

| Changes in operational settings | • Changing reaction parameters and controlling the process  
|                                | • Establishing and maintaining end points for chemical and physical operations  
| Improving maintenance and equipment reliability | • Maintaining equipment history cards  
|                                        | • Maintaining a preventive maintenance schedule  
|                                        | • Installing indicators and controllers to maintain process conditions as close as possible to the desired values |

### Examples of employing the “Better process control” technique:

1. Before implementation of the technique, about 18 kg of Di-Ethyl Meta Amino Phenol (DEMAP) was added to the vessel to begin with, followed by the addition of the entire quantity of Phthalic Anhydride in different lots, to manufacture Rhodomine. The balance amount of the DEMAP was to be added once the addition of Phthalic Anhydride was complete. This would result in large quantities of Phthalic Anhydride wastage due to sublimation. After implementation of the technique, the method was modified so as to add both raw materials alternately to enable a better chemical reaction, yielding more condensed mass. This modification led to an annual savings of Rs. 2,28,480. This involved the investment of a mere Rs. 3,000 and an operational cost of Rs. 3,580. This also reduced the cost of energy spent on heating, as the reaction is exothermic. The shop floor environment improved by virtue of this solution. Moreover, this also reduced the cost of energy on heating, as the reaction is exothermic. This technique also resulted in a direct decrease in the specific consumption of Phthalic Anhydride (since losses by sublimation reduced).

2. Recalibrating the overflow quantity of Dichloronitrobenzene (DCNB) and optimizing the batch size of Ortho Chloro Para Nitro Aniline (OCPNA) in an OCPNA manufacturing unit, led to a net annual savings of Rs. 3,15,000. The SWGF reduced from 12.7 to 11.4 litres/kg of OCPNA.

3. Optimizing the quantity of the wash water to be added to the reaction vessel for Meta Nitro Aniline (MNA) manufacturing led to a saving of Rs. 1,350 per annum. While the cost savings were minimal, the quantity of wastewater reduced significantly - by 500 litres per batch; i.e. 12,500 litres per month.

4. In a Vinyl Sulfone manufacturing unit, the quantity of water for stripping was optimized in order to increase the recovery of Hydrochloric Acid. This was possible at an operating cost of Rs. 43,000 and led to an impressive economic benefit of Rs. 1,44,200 per annum.
6.1.2.2 Equipment Modification

As the name suggests, modification of equipment can also serve as a Cleaner Production technique. These techniques are typically low to medium cost and can provide moderate to high benefits. The following elements are covered under this technique:

<table>
<thead>
<tr>
<th>Equipment improvement</th>
<th>Layout changes</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Replacing of equipment</td>
<td></td>
</tr>
<tr>
<td>• Redesigning and retrofitting of equipments</td>
<td></td>
</tr>
<tr>
<td>• Rearranging equipment for better material movement</td>
<td></td>
</tr>
</tbody>
</table>

Given below are some examples of equipment modification which have been recorded in the dyes and dye intermediate industry.

**Examples of employing the “Equipment modification” technique:**

1. In an OCPNA manufacturing unit, it was found that positive pressure in a section of the dryer (used to dry the product) near the feed hopper caused spillage to occur. Trials were taken after stopping the forced draft fan and varying the feed rate. The feed rate could now be increased from 125 kg/hr to 180 kg/hr. The problems of fugitive emissions and spillage also reduced drastically since the forced draft fan was stopped. The cycle time of drying reduced from 8 to 6 hours. This modification to the spin flash drier led to savings of Rs. 3,47,400 by virtue of reduction in electricity consumed as well in down time.

2. Modifying the design of the siphoned pipe in the reaction vessel in MNA manufacture to reduce the quantity of decanted liquor with an investment of Rs. 40,000 led to a savings of Rs. 3,12,000 per annum. Additionally, the organic pollutant load equivalent to 8 kg of product per batch was reduced.

3. Changing the Nutsche Filter cloth with a finer mesh size by investing just Rs. 4,000 led to saving of Rs. 37,252 per annum in a Rhodamine manufacturing unit. This measure also reduced the TSS and COD load of the effluent.

6.1.2.3 Raw Material Changes

Raw materials may be changed if better options exist in terms of costs, process efficiency, and reduced health and safety related hazards. Such an approach may be necessary if the materials already in use are difficult to source, have become expensive, or have come under the purview of new environmental regulations. Before adopting raw material changes, it is essential to assess results through laboratory / bench-scale studies and pilots to ensure that the product quality is not changed and is acceptable to the market. Given below are some examples of raw material changes which have been recorded in the dyes and dye intermediate industry.
Examples of employing the “Raw material changes” technique

1. Organic acid was used for isolation of N-Methyl J Acid (NMJ) after purification, the only criteria for isolation being the maintenance of the pH. Substituting the use of inorganic acid instead of organic acid in the final isolation of the dye intermediate product led to an annual savings of Rs. 43,37,328. The highlight of this solution was the reduction of organic effluent load of the stream by 50%. However, it was observed that that the pH needed to be very carefully monitored during the addition of inorganic acid as even slight excess could lead to off-specification products and rejection. The change was implemented on the shop floor only after laboratory trials proved successful.

2. Use of purer grade Napthalene and Iron Powder with higher activity was used by a company manufacturing Sodium Naphthionate. Although the changed raw materials cost more than the materials they replaced, the technique led to savings of Rs. 3,40,000 with an operational cost Rs. 1,56,000 mainly on account of the better conversion rates. An added advantage was the reduction of organics by 50% in the sludge.

3. In the manufacture of Fast Bordeaux GP Base, raw material substitution of Acetic Anhydride with Acetic Acid in the acetylation step reduced effluent generation from 76 kL to nil.26

4. During sulfonation, replacing Sulfuric Acid with Sulfur Trioxide helps to reduce the volume of acidic effluent generated during this process step. For continuous processes (which are generally not applicable to SSIs), sulfonation can be achieved through the Air/Sulfur Trioxide reaction. This is a direct process in which Sulfur Trioxide gas is diluted with dry air and reacted with organic feedstock. However, this reaction is complicated by the possibility of side reactions and therefore tight process control is a must.

6.1.2.4 Technology Modification

Modifying a technology or upgrading to a new technology can often reduce consumption, minimize wastes as well as increase the throughput of productivity. However, the uptake of such initiatives is largely dependent on the circumstances of each SSI unit.

Given below are some measures of technology modification / upgradation possible in the dyes and dye intermediate industry.

1. Spray drying of mono-azo dyes instead of salting out, so as to totally eliminate liquid effluent and loading on the Effluent Treatment Plant (ETP).

2. Iron Powder and Hydrochloric Acid are used in the reduction process, resulting in the generation of a large volume of iron sludge (e.g. 3-3.5 tons per ton of H-Acid). Instead, catalytic hydrogenation (using gaseous hydrogen on the active surface of a metallic

26 Complete details for this case study may be accessed from Cleaner Production Assessment of Fast Bordeaux GP Base, available at www.hindawi.com/journals/oci/2011/752191/
catalyst) in the place of iron-acid reduction, can totally eliminate the generation of iron sludge.

3. Use of Agitated Nutsche Filter\(^\text{27}\) (as opposed to a conventional Nutsche Filter); the agitated filter is a closed vessel designed to separate solid and liquid by filtration under pressure and vacuum. Safety requirements and environmental concerns due to solvents evaporation led to development of this type of filter wherein filtration under vacuum or pressure can be carried out in closed vessels and solids can be discharged straightaway into drier. It offers an economical operation whereby maximum percentage of liquid in the slurry can be separated through mechanical means.

The technology modification / upgradation technique may be capital intensive in some cases, but can lead to potentially high benefits. Due to the initial (i.e. capital) expense incurred, technology upgrades have been cited as an unfulfilled need for the dyes and dye intermediate sector, particularly for SSIs. In the recent past, the industry has requested the government to allot a special fund for setting up an R&D center. It also wants the government to provide incentives on expenditure incurred on technology upgradation on lines of similar schemes available to the textile industry.\(^\text{28}\)

Furthermore, most commercial financial institutions are not aware of Cleaner Production and are not always willing to finance cost-intensive Cleaner Production measures such as technology upgradation due to longer payback periods. Even in cases where financing is available, interest rates tend to be high (in the range of 15-20 per cent), making major Cleaner Production investments using this technique a challenge. Without adequate aid and incentives, technology upgradation is likely to be difficult to undertake, especially for SSIs. Section 8.0 of this Manual offers important guidance on financing Cleaner Production techniques at SSIs.

### 6.1.3 Recovery and Recycling

The recovery and recycling technique entails material recovery followed by on-site recycling, and the recovery of by-products. The effectiveness of this technique depends on the segregation of the recoverable waste from other process wastes. This technique is typically low to medium cost and can provide moderate to high benefits.

\(^{27}\) (About the) Agitated Nutsche Filter. Available at: http://en.wikipedia.org/wiki/Agitated_Nutsche_Filter

\(^{28}\) Dyes and Pigments: Technology Upgradation is Need of the Hour. Available at: http://www.indiabulls.com/securities/‌market/Useful_Information/budget/budget11-12/BudgetHeiglights.aspx?strTitle=Dyes%20^%20Pigments%20Technology%20upgradation%20is%20need%20of%20hour
6.1.3.1 Material Recovery

It is possible that some waste streams or constituents thereof can be reused directly as raw material in the original production process, or substituted without reprocessing into another process. A number of physical and chemical techniques are available for such recovery. Most recovery systems generate some type of residue, and the management and associated costs of these residues in turn determine the feasibility of material recovery in many cases. Wash water waste streams and solvents can be considered for possible recovery opportunities.

Given below are some examples recorded in the dyes and dye intermediate industry which lead to material recovery.

<table>
<thead>
<tr>
<th>Examples of employing the “Material recovery” technique:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. In an OCPNA manufacturing unit, the collection, cooling and re-filtration of wash liquor to recover product lost as filter loss, led to a net saving of Rs. 97,200 per annum with an initial investment of just Rs. 18,000.</td>
</tr>
<tr>
<td>2. Collection and reuse of non-contaminated condensate as feed water for the boiler was done through an investment of Rs. 35,000. Although this entailed an operational cost of Rs. 6,700, it helped the NMJ manufacturing unit to save Rs. 56,000 and also contributing to the reduction in generation of waste water by 200 lit./day</td>
</tr>
</tbody>
</table>

6.1.3.2 Recovery of By-products

In this industry in particular, by-products recovery from waste generated is a possibility worth exploring. Recovered by-products may have useful applications within the industry itself or outside it. Such recovered material not only leads to a minimization of waste but cost savings as well.

Given below are some examples of recovery and recycling which have been recorded in the dyes and dye intermediate industry.

<table>
<thead>
<tr>
<th>Examples of employing the “Recovery of by-products” technique:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. The recovery of Sulfanilic Acid by concentration and cooling of mother liquor stream of Acetyl Sulfonyl Chloride (ASC) led to a net savings of Rs. 17,60,000 per annum against an investment of Rs. 12,12,000 and an operational cost of Rs. 3,40,000.</td>
</tr>
<tr>
<td>2. In the manufacture of Fast Bordeaux GP Base (2-nitro-p-anisidine), recovery and recycling operation in nitration and hydrolysis steps not only harvested the by-products of spent acid (in nitration) and sodium acetate (in hydrolysis) but also eliminated effluent generation in the process step. The sale of by-products helped the firm increase its profits. The proposed production process further eliminated the requirement of effluent</td>
</tr>
</tbody>
</table>
treatment of neutralization step due to the decrease in pollutant amount in effluent. It also increased the yield from 90 to 95%.\textsuperscript{29}

3. The gypsum sludge generated after neutralization can be washed effectively to minimize retained organics, and then sold to cement manufacturers.

4. Studies have shown that during the manufacture of Anthraquinone-1-Sulfonic Acid Sodium Salt, approximately 180 kg of Aluminum Hydroxide per ton of product can be recovered through hydrolysis and filtration. The precipitated Aluminum Hydroxide sludge can be further purified through iron exchange and recrystallization, and then sold to the pharmaceutical industry.

5. Medium- to large-scale manufacturers of Gamma Acid have been known to recover the Sulfur Dioxide liberated in the isolation step through scrubbing with Sodium Hydroxide (to get Sodium Bisulfite). The recovered product can be used in the plant or sold to other dyes and dye intermediate manufacturers.

6. Some studies have focused on the possibility of purifying Aluminum Hydroxide generated during pigment manufacture and selling it to pharmaceutical companies. If the hydroxide can be purified sufficiently (in terms of colour and impurities), it is estimated that about one ton of Aluminum Hydroxide may be recovered per ton of product.

7. In the manufacture of Disperse Blue 165, the possibility of recovering Copper from the Copper-Ammonium complex is being explored. Research is also ongoing on the possibility of recovering Dibenzanthronyl from wet cake by extraction during the manufacture of Dark Blue VO.

\subsection*{6.1.4 Product Modification}

Modifying a product can cause impacts on both the “upstream” as well as “downstream” side of the product life cycle. Product re-design can, for instance, reduce the quantity or toxicity of materials in a product, or reduce the use of energy, water and other materials during use, or reduce packaging requirements, or increase the “recyclability” of used components. This can lead to benefits such as reduced consumption of natural resources, increased productivity, and reduced environmental risks. Often, this helps in both establishing as well as widening the market. At times, product modification may include modifying the packaging as well.

Product modification is however a major business strategy and may require feasibility studies and market surveys, especially if the supply-chain around the product is already established.

\textsuperscript{29} Complete details for this case study may be accessed in the Resources Section of this Manual; see the entry \textit{Cleaner Production Assessment of Fast Bordeaux GP Base}.
and is complex. An example where such a technique could be implemented is changing the composition of paper to enable an FSC certification.\textsuperscript{30}

A common example of this technique in the dyes manufacturing industry is the use of bi-functional reactive dyes instead of mono-functional reactive dyes. Mono-functional dyes (e.g. Dichlorotriazine, Vinyl Sulfone, Vinyl Amide, etc.) consist of one chromophore and one functional group that binds the dyestuff to the fiber. These dyestuffs suffer from a low degree of fixation thus leading to poor colour yields and fastness in the product, as well as more dyestuff being lost to the process effluent. To overcome these problems, dyestuffs containing two groups (1-Monochlorotriazin and 1-Vinyl Sulfone) were created. Such dyestuffs are known as bi-functional dyestuffs. Some of these were specially manufactured to be more tolerant to temperature deviations (and hence a better quality product).\textsuperscript{31} Today, research in this sector has progressed to the manufacture of tri-functional dyes. However, these changes were not immediate and came about over a span of many years.

\textit{6.1.5 Energy Conservation}

This technique is an integral and yet often overlooked part of Cleaner Production. Industries are major consumers of energy – thermal as well as electrical. With the rising costs of fuel (and therefore energy), it has become imperative to consider energy conservation as one way to help industry reduce processing costs. Moreover, with the added benefit of green house gas emission reductions and subsequent monetization of the same, industries would be well-advised to consider this technique as part of their CPA. In the dyes and dye intermediate industry however, energy consumption plays a minor part as compared to raw material wastage and waste generation. Nevertheless, the examples given below do provide some idea of how this technique may be put into practice.

<table>
<thead>
<tr>
<th>Examples of employing the “Energy conservation” technique:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. After load measurements, it was found that the centrifuge motor with 7.5 HP rating could be replaced with a 5 HP motor. The power saving due to this solution was to the tune of Rs. 25,500 per annum.</td>
</tr>
<tr>
<td>2. A slight modification to the preheating system for Hitherm fluid in the thermic fluid heater in a OCPNA manufacturing unit led to a savings of 1,51,200 units of electrical energy. This was possible with an investment of Rs. 30,000 only.</td>
</tr>
<tr>
<td>3. Hot air is used for drying DCPNA in a drier. The air was heated up to 110\degree C and the return temperature after passing over the mass was 60 to 85\degree C, depending on the moisture content. Thirty percent of the air was purged to avoid moisture content build up and the</td>
</tr>
</tbody>
</table>

\textsuperscript{30} The Forest Stewardship Council (FSC) is an international non-profit organization founded in 1993 to support the world’s forests. The FSC label can be found on a wide range of timber and non-timber products from paper and furniture to medicine and jewelry.

\textsuperscript{31} \textit{Reactive Dyes}. Available at: \url{http://www.chemeurope.com/en/encyclopedia/Reactive_dye.html}
remaining 70% was re-circulated during the entire drying period of about 24 hours. Monitoring the moisture content showed that it was possible to reduce the air purging to as low as 10% after 8 to 10 hours. This is because the majority of the moisture content of the mass was removed during the first 8-10 hours of drying. Implementation of this solution allowed fuel consumption to reduce substantially.
Section 4.0 of this Manual noted that the production process in this sector generates a large quantity of wastes in the form of solid, liquid and gaseous emissions. While carrying out studies in the sector, it has been observed that there are some waste streams which can be avoided, particularly those arising from non-process activities or operations. If these activities and operations are conducted using specific procedures or "best practices", the generation of wastes from these operations can be eliminated or reduced to a significant extent. This section will provide a short briefing on such possibilities. It may be noted that most of these practices do not involve a cost but can nevertheless bring about big benefits to the business. Figure 7 provides a brief of best practices in unit operations in the dyes and dye intermediate manufacturing industry.
Some of the best practices for the various unit operations are provided in the text below.

**Best practices in isolation**

- The maximum or minimum temperature needed to ensure proper crystal formation of the product should be determined and used in the isolation. By using a higher or lower temperature than necessary, energy is wasted. Incorrect temperatures may require excessive volumes of steam or ice for heating or cooling. In addition in case of excessive...
heating, the product frequently becomes more soluble and requires additional precipitating agent. The operating instructions should indicate whether the elevated temperature after crystal formation needs to be maintained for filtration or if the product can be allowed to cool as it is filtered. Significant amount of energy can be saved by allowing the product cooling while filtration. In addition, one can reduce the possibility of the product resolubilizing. Such controls can be achieved by using instrumentation to control batch temperature. The savings are reflected both in terms of better product yield as well as energy savings.

- The amount of precipitating agent required can be reduced and the amount of product precipitated from the mother liquor can be optimized by controlling the volume of the batch. Volume control is accomplished by batch concentration, the use of indirect heat sources, such as coils or jackets, and the use of temperature control equipment. Indirect heat sources may result in reduced energy efficiency, which needs to be balanced against optimum batch volumes. The added benefit is of improved product yield.

**Best practices in filtration**

- In filter press, the press design should allow all filtrations (even closed delivery) to be checked for filtrate leakage from the individual chambers. By detecting leakage in filter chambers individually, corrective actions to prevent product loss throughout the filtration. This will enable to ascertain the source of the leak so that punctures in the filtration media can be repaired.

- Reduction of wastewater pollution load may be accomplished by starting each filtration with recycle of mother liquor until clarity is established. This reduces the product loss as well resulting in improved yield.

- Establishing test parameters and values for each product that indicate the endpoint for washing is another practice which can be easily incorparated. This will allow operators to determine whether an amount of filter washing is excessive or insufficient. The parameters may be as simple as conductivity when salts are removed or pH when acids are removed and it can be as complicated as spectrophotometric curves or thin-layer chromatography when an impurity is removed. It may even be possible to test individual press spigots and close them to washing when they meet the necessary parameters values. For example, when a cake is required to be washed in a centrifuge or Nutsche Filter (as is the case with condensed product to remove salts), it is suggested that a conductivity meter be installed in the waste wash liquor discharge line. Therefore, depending on the type of washing purpose, the use of instruments like pH meter and conductivity meter would be useful in pinpointing the end point of washing.

- In case of filtration in a Nutsche Filter, mechanical movement of the cake while cake washing facilitates the washing and reduces the consumption of wash water. The mechanical movement can be manual or by the installation of various means like agitator
or scrapper. The stirred type of Nutsche Filter has also been found as a better means of filtration for many dye intermediate products.

- When the products or intermediate products are required to be filtered by more than one means, e.g. Nutsche Filter followed by centrifuge, and when cake washing is also a requirement of the process, it is suggested to carry out the washing in the centrifuge. Studies at both pilot and plant scales prove that wash water consumption is reduced by at least 50% when the wash is given in the centrifuge.

- When the product is required to be dried after the filtration, blowing out excess liquid from the filter press with compressed air in order to minimize the drying time and improve energy utilization in the drier. This procedure saves energy by reducing the amount of liquid that needs to be evaporated in the drying process. Additionally, the removal of residual wash or filtrate by blowing can improve product strength and quality and may result in less off-grade product. Improved drying efficiency is also obtainable with the newer diaphragm presses.

- Large amounts of product are often unnecessarily lost due to filter cake spillage during product transfer. Use custom boxes or bins along with pans or chutes to catch filter cake as it is removed from the filtration equipment. This will eliminate product losses and contamination, in addition to increased waste generation caused by spillage onto the floor.

**Best practices in blending**

- Dusts generated during blending can frequently be captured by dust collection systems and recycled into the same product or other saleable product, such as a black dye. Some blending operations may also allow for dust recycling into colours other than black, which may be sold as one-time blends. However, careful control of the dusts collected from the various dye classes must be maintained to prevent contamination. Generally, dusts need to be segregated and stored for a period of time to collect a marketable quantity of dye.

- When selecting new blending equipment, consider the amount of dust generated by each type of equipment and blending method (e.g. pneumatic, agitation). For plants equipped with several types of blending equipment, matching the blending equipment that generates the least dust with the particular dyes that are inherently most dusty. This will minimize the total amount of dust generated by the plant.

- Dedusting materials are added to the blend to reduce the dustiness of the dye. Frequently, a certain amount of deduster is required to reduce dusting, while subsequent additions do not further enhance the performance of the deduster. Train blend formulator and blending equipment operators to avoid excessive use of dedusters and evaluate different methods of deduster addition.

- Optimization of blend size can reduce the amount of equipment cleanups required and, consequently, the volume of wash water generated. After reviewing the product sales
history, warehouse capacity, and product stability in storage schedule the largest production volume possible for a single blending operation.
Experience has demonstrated that, with assistance, SSIs can frequently identify Cleaner Production techniques that produce a positive financial return, most times with little or no investment.

However, there may be some interventions which require more extensive amounts of investment. In fact, many a time, industries are reluctant to consider the concept on account of lack of finance. Research has shown that the industrial sector and SSIs in particular face difficulties while accessing to an adequate amount of funds to invest in Cleaner Production. In general, financial institutions do not have a particular preference for environmentally-oriented projects leading to CP, and pay more attention to the financial elements of a loan compared to the technical ones.

In order to facilitate proactive environmental management, the Government of Gujarat has developed mechanism to help SSI facilities to adopt Cleaner Production techniques. The Industrial Policy of Gujarat State (2009) provides certain financing mechanisms towards projects qualifying as Cleaner Production. While these schemes are not specifically termed as Cleaner Production schemes (they tend to be a blend of pollution control and pollution prevention), they are nevertheless worth mentioning here.

The Industrial Policy specifically targets micro-, small and medium-sized enterprises through the “Scheme for Assistance to MSMEs”. As seen in Table 4, on offer are interest subsidy, venture capital assistance and quality certification assistance to the MSME sector to make it more competitive. Note that this Policy is effective for a period of 5 years (i.e. till February 2014).

Other than the above-mentioned scheme, there are schemes available from the Small Industrial Development Bank of India (SIDBI; http://dcmsme.gov.in/schemes/sfnsb02z.htm). It offers schemes under which financial support for cleaner technology adoption is available on a concessional basis. SIDBI also assists in setting up demonstration projects and offers loan guarantees.


33 Note that these schemes may not be necessarily labeled as Cleaner Production schemes; nevertheless they do include some component of Cleaner Production like Cleaner Production processes, equipment upgradation so as to conserve utilization of natural resources, minimize waste generation, and prevent pollution and health hazards to workers, community and the environment.
**Table 4: Some Key Features for the “Scheme for Assistance to MSMEs” Under the Gujarat Industrial Policy (2009)**

**Note that while Cleaner Production is not mentioned explicitly as part of the scheme, there are nevertheless opportunities for SSIs to deploy Cleaner Production to avail of the incentives being offered through this scheme.**

<table>
<thead>
<tr>
<th>Scheme Name and Operative Period</th>
<th>Eligible Unit</th>
<th>Eligible Projects / Activities Pertinent to CP</th>
<th>Quantum of Assistance per Project</th>
</tr>
</thead>
</table>
| 1. Scheme of assistance for environmental management to MSMEs intending to set up facilities for waste management / pollution prevention and abatement  
*Operative period: 27.02.2009 - 27.02.2014* | Any MSME unit engaged in manufacturing and who intends to set up facilities in waste management / pollution prevention and abatement | Application of innovative / state-of-the-art technology is a must. Eligible projects include implementation of CP measures including substitution and optimization of raw materials including catalysts | • For CP projects involving substitution / optimization of raw material including catalysts: Up to 25% of cost of plant and machinery with a ceiling of Rs. 10 lakh per project  
• For implementation of CP and clean technology measures: Up to 50% of cost of plant and machinery with a ceiling of Rs. 10 lakh per project  
• Quantum of assistance will be fixed by the State Level Committee on the basis of scrutiny of the project report by the GCPC |
| 2. Scheme of assistance for environmental management to MSMEs to encourage (implementation of) green practices and environmental audit  
*Operative period: 27.02.2009 - 27.02.2014* | Any MSME unit engaged in manufacturing and which intends to encourage green practices in its unit | Eligible activities include:  
• Use of clean, efficient, innovative pollution control equipment in industries  
• Purchase of new equipment / systems related to occupational health and safety for a cluster of industries (minimum of 10 in a cluster) | Depending on the project, the quantum of assistance varies. For:  
• Use of clean, efficient, innovative pollution control equipment in industries: up to 25% of cost of equipment or a ceiling of Rs. 2.5 lakh per unit. The quantum of assistance will be fixed by the District Level Committee  
• Purchase of new equipment / systems related to occupational health and safety for a cluster of industries (minimum of 10 in a cluster): Up to 25% of equipment cost or a maximum of Rs. 25 lakh per cluster. The quantum of assistance will be fixed by the State Level Committee |
The following section on Resources also provides some information on the financial assessment of Cleaner Production projects at the facility level.\textsuperscript{34}

\textsuperscript{34} See the entry *Improving Your Competitive Position: Strategic and Financial Assessment of Pollution Prevention Investments*. 
Cleaner Production in the Dyes and Dye Intermediate Industry
9.0 Resources

Some useful resources on Cleaner Production, particularly for SSIs, are provided below.


This manual is a practical working document on the audit and reduction of industrial emissions and wastes intended for use within industry. It assists in the diagnosis of emission and waste sources. It can be used by factory personnel at all levels interested in upgrading their own processes, consultants reporting to an industrial client, or even government personnel reviewing existing factory operations. Perhaps the most arresting feature of this manual is the section on case studies from the beer, printed circuit board manufacture and leather manufacture. Each element of the audit and waste reduction procedures has been elaborated on in detail for each of these case studies, thus transforming the manual into a valuable resource.

Available at [http://www.p2pays.org/ref/01/00950.pdf](http://www.p2pays.org/ref/01/00950.pdf)

Best Practices in Cleaner Production Promotion and Implementation for Smaller Enterprises.

This report provides a review of a set of international programs that have been designed to promote Cleaner Production. It is intended for use by the Multilateral Investment Fund (MIF), and similar donor agencies in their considerations of how best to structure their programs with small and medium enterprises (SMEs). This report will contribute to projects aimed at promoting resource efficiency while improving the economic and environmental performance of SMEs through the concept of Cleaner Production.


The objective of this Guide is to enable SMEs to identify simple, practical, common sense measures of 'Good Housekeeping' that can be undertaken to reduce the costs of production, enhance the company's overall productivity, and mitigate environmental impact. It includes simple analysis tools and guidance with examples. This Guide is intended to be used by those individuals who are responsible for managing daily operations within SMEs. However, the relevance of the topics discussed also extends to larger companies and the guide will prove useful to them also.


Greening Your Products: Good for the Environment, Good for Your Bottom Line.

Many innovative businesses have successfully introduced "green" products in recent years. While many of these products have saved money, they have also reduced impacts on human health and the environment by using recycled or recyclable material (e.g., recycled paper products), reducing...
their energy usage (e.g., efficient washing machines that use less water and energy) or eliminating the use of toxic chemicals during their manufacture, for example. How do these business owners and product designers go about improving existing products or introducing new green products? What motivates them to do so? In providing insight into these questions, this guidance document aims to encourage identification of opportunities to green existing products or introduce new green products to the product line.

Available at: [http://www.epa.gov/epp/pubs/jwod_product.pdf](http://www.epa.gov/epp/pubs/jwod_product.pdf)

**Improving Your Competitive Position: Strategic and Financial Assessment of Pollution Prevention Investments.**

This training document provides information and guidance to help improve the practice of pollution prevention financial analysis, complete and accurate recognition of cost savings and less-tangible benefits which can lead companies to see how pollution prevention can advance a firm's strategic objectives and improve its competitive position. As a consequence, it is hoped that companies will be encouraged to devote greater resources to pollution prevention investments. Topics addressed include "Cost Information" (cash flow, tax impacts, depreciation, etc.), "Measures of Profitability" (payback period, return on investment, ranking multiple projects, etc.), and "Qualitative Issues" (assessing less tangible factors, potential liabilities, etc.).

Available at: [http://www.newmoa.org/publications/competitive.pdf](http://www.newmoa.org/publications/competitive.pdf)

**Profits From Cleaner Production: A Self-Help Tool for Small to Medium-Sized Businesses.**

Oriented towards small and medium sized businesses, this document forms a vital part of the "Profits from Cleaner Production Pilot Program". It outlines, in easy-to-understand terms, what a small to medium enterprise can do to minimize waste and reduce environmental impacts, and demonstrates the strong links between environmental and financial performance. This self-help tool assists businesses in incorporating cleaner production into their routine activities.


**The Nothing to Waste Program: Incorporating Pollution Prevention into Small Businesses.**

An Output of the Green Zia Environmental Excellence Program, this manual is designed to assist all New Mexico businesses, from the largest facility to the smallest corner business, achieve environmental excellence by implementing pollution prevention and energy efficiency programs. It provides six tutorials on simple tools using employee participation for finding pollution prevention solutions. It may be used for any organization - small or large.


**Waste Minimization: An Environmental Good Practice Guide for Industry.**

This guide offers a step-by-step assistance in the realm of waste reduction through the introduction of a range of practical and tested solutions. Whether used individually or as a training tool with a group of companies, this guide can aid businesses to improve their overall business performance and reduce environmental impact. Chapters covered include "Benefits of Waste
Minimization”, "Reducing Water Use”, "Energy Efficiency”, "Waste Management” and "Pollution Prevention and Control”.

Available at: http://www.p2pays.org/ref/16/15243.pdf